



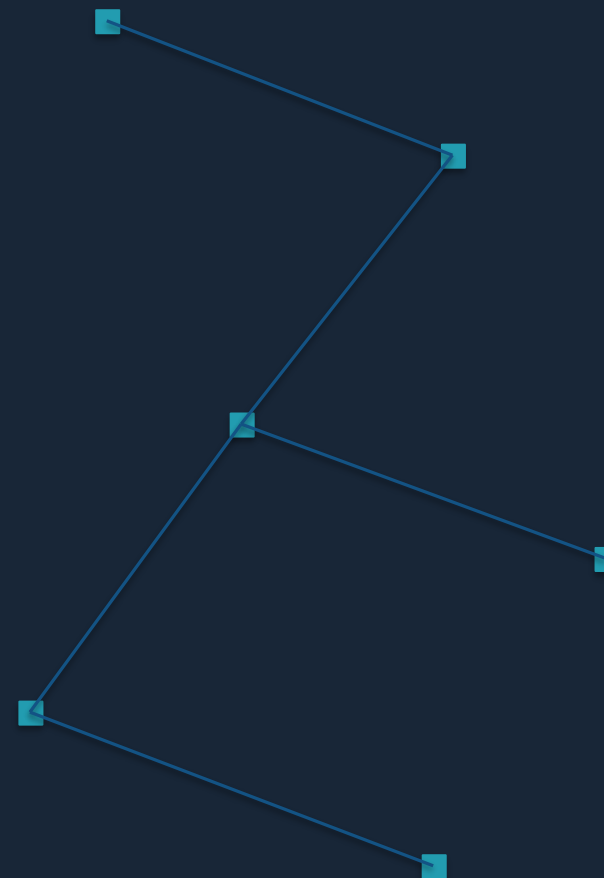
Procurement Solutions

GLOBAL PROCUREMENT & SUPPLY SOLUTIONS

Procurement • Sourcing • Supply • Logistics • International Trade

Rio de Janeiro, Brazil | International Operations

CORPORATE PROFILE 2026



Who We Are

An international procurement and supply partner for demanding industries.

PROMAS INTERNACIONAL LTDA. is a Rio de Janeiro-based international procurement, sourcing and supply company serving clients across Latin America and international markets.

We operate as an extension of our clients' procurement and supply-chain functions — connecting requirements with qualified manufacturers, distributors and specialized suppliers, and coordinating the process through delivery.

PROCUREMENT

Strategic and project-based sourcing

SUPPLY

Industrial, technical & project requirements

GLOBAL

International supplier network

LOGISTICS

Integrated delivery coordination

Our focus

Understand the requirement → source the right supply → negotiate the right terms → coordinate the right delivery.

What We Do

One procurement partner across the complete supply cycle.

01**UNDERSTAND**

Technical, commercial and logistical requirements

02**SOURCE**

Manufacturers, OEMs, distributors and specialists

03**EVALUATE**

Compliance, price, lead time and supplier capability

04**NEGOTIATE**

Commercial terms, payment, delivery and alternatives

05**COORDINATE**

Purchasing, documentation, export/import and logistics

06**DELIVER**

Follow-up through completion and final delivery

Core Industries

Deepest capabilities where procurement complexity matters.

OIL & GAS

Equipment, valves, instrumentation, MRO, drilling and production-related requirements.

AVIATION & AEROSPACE

Aircraft-related supply, GSE, technical products and aviation services.

INDUSTRIAL

Mechanical, electrical, automation, rotating equipment and specialized components.

ENERGY

Power, solar, generators, electrical and project-specific energy equipment.

CONSTRUCTION

Materials, structural products, industrial equipment and project procurement.

AGRICULTURE & FOOD

Commodities, processed foods, agricultural products and export supply.

Oil & Gas

Procurement support for operators, contractors, EPCs and industrial clients.

PROMAS supports technically specified and project-driven requirements across the oil & gas supply chain.

- Valves, actuators, pumps and rotating equipment
- Instrumentation, electrical and automation equipment
- Drilling equipment, tools, handling and solid-control related supplies
- Piping, fittings, tubing, manifolds and pipeline equipment
- MRO, PPE, safety products and industrial consumables
- OEM and aftermarket spare parts sourced against part numbers, drawings or specifications

FROM RFQ TO DELIVERY

Technical requirement
Supplier identification
Commercial evaluation
Negotiation
Procurement
Logistics coordination

Aviation & Aerospace

Dedicated sourcing capability for aviation, airport and ground-support requirements.

AIRCRAFT & AVIATION

Aircraft components and equipment
Technical and maintenance-related products
Powerplant and engineering-related sourcing
Aviation PPE and operational supplies

GROUND SUPPORT EQUIPMENT

Aircraft tugs & pushbacks
Belt loaders & passenger stairs
Ground power & air-start units
Deicers, heaters & AC units

AIRPORT SERVICES & EQUIPMENT

Cargo loaders
Catering and service vehicles
Water / lavatory service equipment
Airport fire, ambulance and specialized GSE

PROMAS can support individual requirements, fleet/project packages and recurring aviation procurement programs.

Industrial & Energy

Sourcing equipment and components for industrial operations and energy projects.

MECHANICAL

Pumps • Motors • Valves • Actuators • Rotating equipment

ELECTRICAL

Switchgear • Drives • Motors • Power components • Generators

AUTOMATION

PLC • Control • Instrumentation • Process equipment

ENERGY

Solar • Inverters • Batteries • Generators • Power systems

MRO

Spare parts • Consumables • PPE • Maintenance supplies

PROJECTS

Technical packages • BOQs • Multi-supplier procurement

International Sourcing Network

Connecting international demand with qualified sources of supply.

PROMAS develops relationships across multiple manufacturing and trading markets to give clients access to alternative sources, competitive pricing and specialized capabilities.

BRAZIL & LATAM

Regional manufacturers, exporters and suppliers

EUROPE

OEMs, industrial manufacturers and specialized suppliers

TURKEY

Industrial, aviation, construction and manufacturing sources

MIDDLE EAST & AFRICA

Regional supply, project requirements and market access

ASIA

Manufacturing, components and competitive sourcing

SUPPLIER NETWORK

Manufacturers
OEMs
Authorized distributors
Specialized suppliers
Logistics partners

Supply Chain & Logistics

Procurement and logistics coordinated as one process.

The purchase order is not the end of procurement. PROMAS coordinates the supply chain through the delivery stage, using international logistics partners and regional capabilities.

ORIGIN

Supplier coordination
Export documentation

TRANSPORT

Ocean • Air • Road
Multimodal

CONSOLIDATION

Cargo consolidation
Project cargo

DESTINATION

Customs coordination
Warehousing & delivery

Goal: optimize landed cost, delivery time, documentation and supply-chain visibility.

Why PROMAS

A practical partner built around responsiveness, sourcing depth and execution.

GLOBAL REACH

International supplier and logistics network

PROCUREMENT EXPERTISE

Experience with technical and project requirements

MULTIPLE SOURCES

Benchmark markets and identify alternatives

COMMERCIAL FOCUS

Competitive pricing and negotiated terms

INTEGRATED SUPPLY

Sourcing, purchasing and logistics coordination

FLEXIBLE MODEL

Single RFQs, projects or recurring programs

MARKET ACCESS

Connect suppliers with new international buyers

RESPONSIVE EXECUTION

Direct communication and active follow-up

Our Value Proposition

For buyers, PROMAS extends procurement capability. For suppliers, PROMAS opens market access.

FOR BUYERS

- Qualified supplier identification
- International price benchmarking
- Alternative sourcing options
- RFQ and negotiation support
- Procurement consolidation
- Export/import & logistics coordination

FOR MANUFACTURERS & SUPPLIERS

- International business development
- Access to procurement opportunities
- Representation and market development
- Buyer identification
- RFQ development and follow-up
- Commercial coordination

ONE NETWORK. TWO DIRECTIONS. ONE OBJECTIVE: BUILDING RELIABLE INTERNATIONAL SUPPLY.



Procurement Solutions

**PROCUREMENT.
SOURCING.
SUPPLY.
LOGISTICS.**

Connecting global demand with reliable sources of supply.

Rio de Janeiro, Brazil

www.promasind.com

PROMAS PROCUREMENT SOLUTIONS

**International Procurement
& Supply Solutions**

Oil & Gas | Aviation | Industrial | Energy
Construction | Agriculture & Food